

POST CLASS 4 SUBMISSION: Two to three page report to your supervisor/boss/client

- Did you reach any agreements or progress?**
- What remains to be negotiated?**
- What surprised you?**
- What would you do differently?**
- What do you think the other side should have done differently?**
- What is your recommendation for the future? Further Negotiations? Prepare for trial? Both?**

CLASS 5 READING ASSIGNMENT :

Schneider, Chapter 16

Herman, "Five Dangers to Avoid in Mediation"

Herman, "The Magic of Mediation"

Herman, Chapter 17, "Mediation"

Ravdin, "Settlement Through Mediation" The Lawyer's Role as Advocate"

Lee v. Geico Indemnity Co. et al,, 2009 WI App 168

Wisconsin Statutes §904.085